
11:15 - 11:45 **Doors Open/Registration**



Mr. Rory Gale

Senior Associate, Institutional Investment
Savills Japan Co., Ltd.

11:45 - 12:00 **Opening Remarks**



Mr. Yutaro Yotsuzuka

ULI Japan Council Chair;
Representative Corporate Executive Officer, Executive Vice President
Mitsubishi Estate Co., Ltd

12:00 - 12:30 **Opening Keynote:** Latest Economic Trends Impacting the Market and Real Estate



Mr. Chiwoong Lee

Principal Global Economist
Morgan Stanley MUFG Securities Co., Ltd.

12:30 - 13:00 **Residential Segment:** Market specialists and facilitator will analyze the coming year for this segment.



Mr. Andy Hurfurt

Managing Director, Capital Markets
Savills Japan Co., Ltd.



Mr. Akira Kosugi

Managing Director
Greystar Asia Pacific



Mr. Chedli Boujellabia

Founder, CEO and Managing Partner
Alyssa Partners.

13:00 - 13:30 **Retail Segment:** Market specialists and facilitator will analyze the coming year for this segment.



Mr. Theodore Knipfing

Founder & Managing Partner
Plus Curiosity



Mr. Taku Yamaumi

Partner, Head of Japan
L Catterton Real Estate



Mr. Shuichiro Ichimura

Director, Global Head of Real Estate
Deckers Outdoor Corporation



Mr. Atsushi Miura

Managing Director
The Blackstone Group Japan K.K.

13:30 - 13:45 **Coffee Break**

13:45 - 14:15 **Logistics Segment:** Market specialists and facilitator will analyze the coming year for this segment.



Mr. Takayuki Fukui

Logistics Properties Business Division,
Logistics Properties Leasing and Marketing Department
Mitsui Fudosan Co., Ltd.



Mr. Tetsuya Fujita

Managing Director, Country Manager – Japan
CBRE Investment Management Japan K.K.



Mr. Yosuke Fujioka

Managing Director
GLP Japan Inc.

14:15 - 14:45 **Office Segment:** Market specialists and facilitator will analyze the coming year for this segment.



Mr. Masahiro Tanikawa
Executive Director & Head Capital Advisory
Colliers International Japan KK



Mr. Noriyasu Hirano
General Manager
Sales Promotion Department, Office Business Division
Mori Building Co., Ltd.



Mr. Khoo Seow Fong
Managing Director Deputy Head, Real Estate
GIC (Japan) K.K.

14:45 - 15:00 **Coffee Break**

15:00 - 15:30 **Hotel Segment:**



Mr. Tom Sawayanagi
Representative Director
Brain Picks Incorporated
Specially-Appointed Professor,
College of Tourism, Rikkyo University



Mr. Abhijay Sandilya
Managing Director - Japan & Micronesia
IHG® Hotels & Resorts
Chief Executive Officer
IHG ANA Hotels Group



Mr. Yoshihiko Hayafuji
Head of Japan
AXA IM Real Assets, Japan

15:30 - 16:00 **Data Centers Segment:** Market specialists and facilitator will analyze the coming year for this segment.



Mr. Ron Gormley
Director
Data Center Advisory Team
Cushman & Wakefield K.K.



Mr. Katsuhisa Suzuki
President and CEO
IDC Frontier Inc.
Vice President Digital Infrastructure
Development Division Head
SoftBank Corp.



Mr. Keita Gunji
Country Head Of Japan
NEXTDC K.K.

16:00 - 16:15 **Break**

16:15 - 17:00 **Flow of Japanese Capital to Overseas**



Mr. Jun Muto
SENIOR MANAGING DIRECTOR, DIRECT OFFICER
Hines



Mr. Satoshi Suzuki
Manager, Business Development and Non-Asset Business
Overseas Development Division
Overseas Business Headquarters
Hankyu Hanshin Properties Corp.



Mr. Seita Kisanuki
President and Representative Director
Sumitomo Forestry Asset Management Co., Ltd
General Manager, Global Construction and Real Estate Division
Sumitomo Forestry Co., Ltd



Mr. Takeshi Ando
Founder & Managing Director
AMBIT Inc.

17:00 - 17:30 **Closing Keynote:** Capital, Collaboration, and Growth: Unlocking Opportunities in Japan and APAC



Mr. Jon Tanaka
Head of Asia Pacific & Co-Head of Japan
Hines

17:30 - 17:45 **Closing Remarks**



Adam Donahue
ULI Japan Vice Chair
Head of Custom Accounts, Asia Pacific
LaSalle Investment Management

18:00 - 20:00 **Networking Session**
